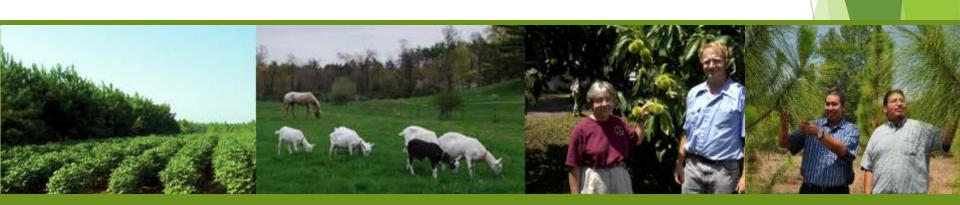


Enhancing Rural Economies through Agroforestry: Emerging Opportunities



Susan Stein, Director,
National Agroforestry Center
March 21, 2018



Setting the Stage

Why are we here?
What will we be doing?
What will happen next?





Why are we here?

Why agroforestry?

- Builds sustainable farms and ranches
- Protects and enhances ecosystem services







Agroforestry

The *intentional* integration *o*f trees or shrubs with crop and animal production to create environmental, economic, and social benefits.







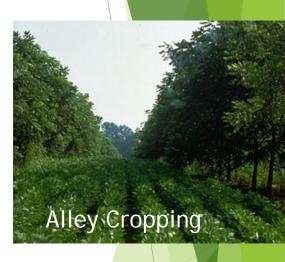
U.S. Agroforestry

- Riparian Forest Buffers
- Windbreaks
- Alley Cropping
- Silvopasture
- Forest Farming













Production Benefits

Crops

- Increases crop yields Improves forage
- Plant protection

Livestock

- Improves water use Reduces animal stress
 - Increases weight gain





Crop Yields

	Average
Crop	yield
	increase (%)
French	6
beans	U
Oats	6
Potatoes	6
Spring	8
wheat	U
Dry beans	10
Maize	12
Soybeans	15
Tomatoes	16
Rye	19
Grass hay	20
Winter	23
wheat	23
Barley	25
Raspberry	40
Snap beans	40
Millet	44
Strawberry	56



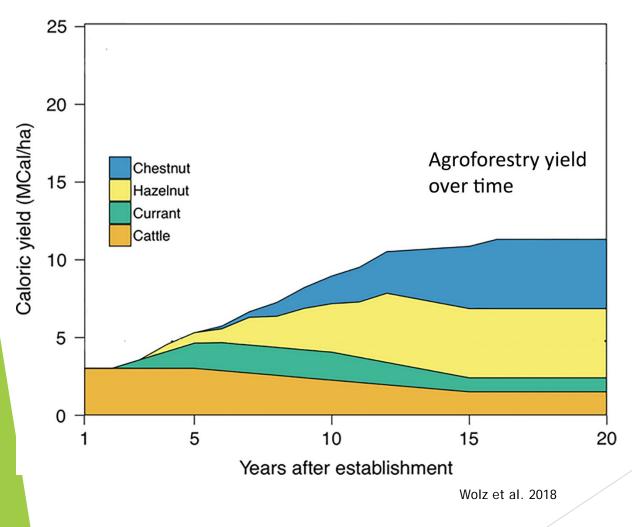


NRCS photos

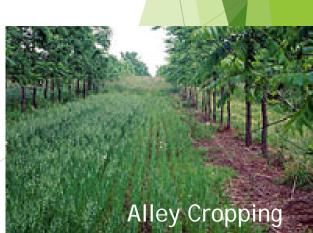




Increasing productivity over time









Diversifies Income Sources

- Provides long and short term income
- Distributes labor across seasons
- Enhances risk management

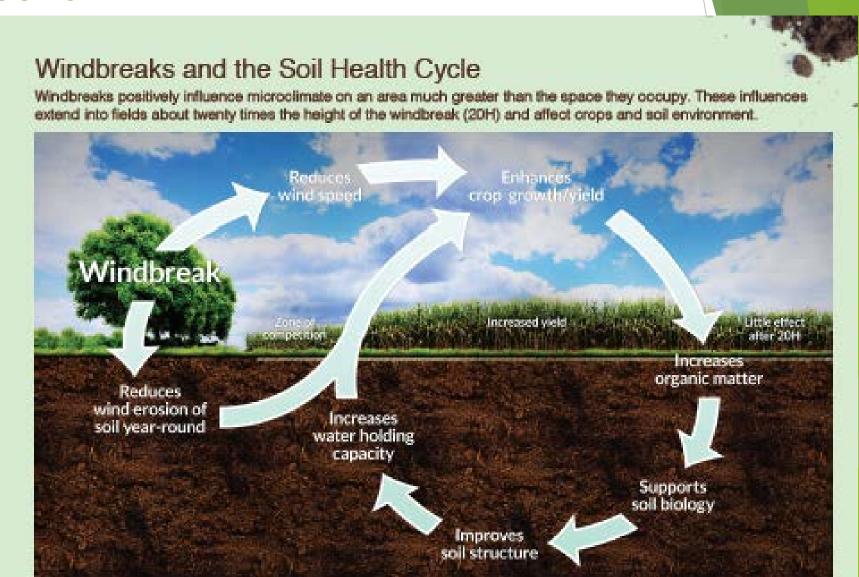








Soils





Water quality

Buffer strips decrease pollution runoff:

• Suspended solids: 70-97%

• Phosphorus: 60-98%

• Nitrogen: 70-95%

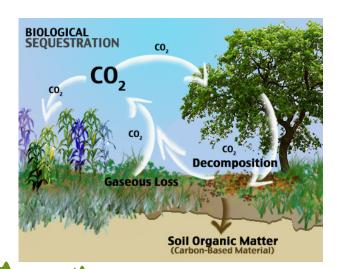


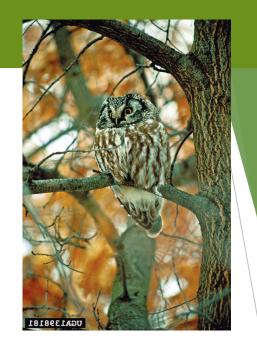




Additional benefits for:

- Wildlife
- Carbon sequestration
- Marginal or degraded lands









What do producers say about agroforestry?

"...can be the best tool for creating ... value on parts of the landscape poorly suited for ... primary crops,"

John Henrikson, Wild Thyme Farm

"... allows us to use the entire farm, including the half covered by trees,"

Brett Chedzoy, Angus Glen Farm

"... creates an opportunity for two operations on the same land,"

Kelly Mulville, consultant and leasee





Current trends affecting agriculture:



- a. Water
- b. Soils
- c. Humans
- d. Wildlife



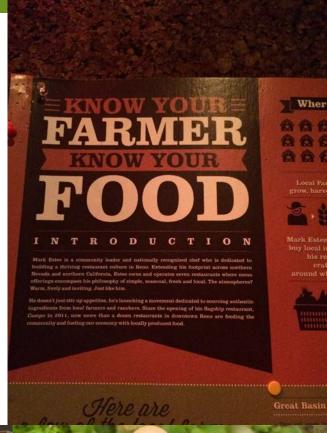






Current trends (cont):

- 2. Local/regional foods
 - a. Energy savings
 - b. Human health
 - c. Local economies







Current trends (cont):



- 3. Sustainable ag investment
 - a. Ecosystem service markets
 - a. Water
 - b. Carbon

b. Public Investment





b. Impact investors

- i. Percent investing in food and agriculture: 63%
- ii. Annual rate of increase:32.5%





USDA Investment in Agroforestry

- Executive Steering Committee
- Interagency Team
- Strategic Framework
- Programs
- Research



USDA National Agroforestry Center

Mission:

Advance the health, diversity, and productivity of working lands, waters, and communities through agroforestry



USDA Forest Service

- Research & Development
- State & Private Forestry

USDA Natural Resources
Conservation Service



Why are we here?

Why economics?







Economics on several levels

- Economic opportunities for practicing agroforestry
 - Access to land and capital
- Opportunities for gaining economic benefits from agroforestry:
 - Cooperatives
 - Markets
 - ✓ Products
 - ✓ Ecosystem services
 - ✓ Value-added processing
- Research
 - What we know
 - What is needed





What will we be doing?

- Presentations
- Large group discussion
- Small group discussion





Monday

Setting the stage through panels and open discussion Producer perspectives Victor Harris

- Reginaldo Haslett-Marroquin, Main Street Project, Minnesota
- Colin Muller, Muller Ranch, California
- Vickie Roberts-Ratliff, Shelton Roberts Properties, LLC, Mississippi
- Nate Olive, Ridge to Reef Farm, Virgin Islands
- Jacob Marty, Green Fire Farm, Wisconsin



Monday (cont.)

Economic factors affecting producer access and decision-making

David Smith

- Marca Weinberg, USDA Economic Research Service
- Jay Variyam, USDA Economic Research Service



Tuesday Morning:

Panels, Large and Small Group Discussion

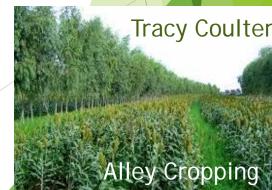


Theme 1: Accessing Resources

- Considerations for accessing land and capital, Larry Godsey, Missouri Valley College
- Land access and tenure, Keefe Keeley, Savanna Institute
- Private investment, Kevin Egolf, Iroquois Valley Farms LLC
- Public investment, Sarah Campbell, USDA Farm Service Agency









Tuesday Afternoon

Panels, Large and Small Group Discussion



Theme 2: Accessing Markets

- Chris Chmiel, Integration Acres
- Mark Shepard, Forest Agriculture Enterprises LLC
- Emily Lachniet, Appalachian Sustainable Development







Wednesday Morning

Panels, Large and Small Group Discussion

Theme 3: Incentives and markets for ecosystem service benefits

- Incentives & markets for ecosystem service benefits, Jonas Epstein, USDA Forest Service
- Ecosystem service credits & markets, David Primozich, Freshwater Trust
- Payments for ecosystems services, Kelley Hamrick, Forest Trends
- Agroforestry and Virginia's Nutrient Trading Program, John Munsell, Virginia Tech



What will happen next?

- Synthesis of panels and sessions
- Production of draft workshop report
- Report review by workshop participants
- Final report

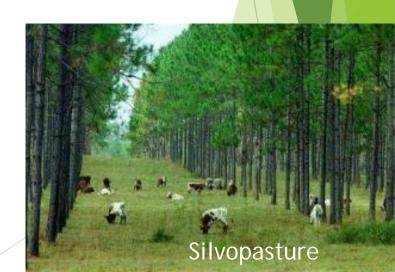








Why are you here? How will this workshop help you? Do you have any questions?



Thank you for joining us!

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